

Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Tuesday, December 30, 2014 6:27 PM
To: Joan@JoanRaley.com
Subject: A Review About You From lukeboosey Was Just Published on Zillow!

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Published Review

Here is what lukeboosey wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

We will forever be grateful to Joan for the wonderful work she did for us when we were looking for a home. From start to finish, Joan was professional and demonstrated her vast experience, helping us to avoid many potential pitfalls and negotiating all the details (no matter how tiny) on our behalf. Moreover, Joan is a wonderful friend and has continued to keep in contact with us since we moved into our new house. At our very first meeting, Joan asked us many thorough questions about our likes and dislikes, preferences, any must-haves or deal-breakers, but also about who we are and what we do. We were very comfortable starting our search with her guidance after this initial meeting.

We began by looking at existing homes for resale, with Joan providing expert advice and questioning us about which aspects of the homes we liked or disliked in order to provide us with more options the next time around. Joan was extremely available to us, as she kept in regular contact by email, phone, and text message, and was flexible to meet with us around our busy schedules. Eventually, we realized that we wanted to build a new home, starting from a model floorplan with some minor changes. Even with this change in our search parameters, Joan quickly adapted and explained to us how the process would differ by shifting from an arms-length resale to working with a builder for 6 months.

From the drafting of the contracts, to the lot selection, to the organization of our timeline, Joan was always on top of things and truly represented our wishes in working with the builders and contractors. She also arranged and organized for us to meet with an excellent loan officer, home inspector, and closing agents. Most certainly we would have been overwhelmed by the process without her expertise. One thing that sets Joan apart is that she explains, in very easy-to-understand terms, why she recommends certain choices, as well as the pros and cons of

each decision.

Joan has excellent knowledge of the standards and requirements for new homes, the things to watch out for when you are building, and worked extremely hard to ensure that the builders kept us in the loop and stayed on schedule. When something was not done according to the plans, Joan took care of it, and made sure that we got exactly what was detailed in our contract. Her approach is very thorough and she keeps things very organized, which makes it easy to keep on top of things throughout the process.

We will be recommending Joan to anyone we know who is looking for a new home - whether they are looking at resale homes, newly built homes, or looking to build a planned (or custom) home. She is a master of the trade, a wonderful person, and the one you want in your corner when you're trying to find your next (or first) home.

Service provided

Helped me buy a home or lot/land

Street address

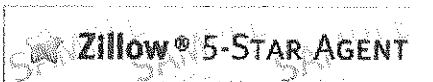
5855 Dahlgren Trl, Tallahassee, FL 32312

Year

2014

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Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Monday, December 15, 2014 2:45 PM
To: Joan@JoanRaley.com
Subject: A Review About You From stephanieschwinn Was Just Published on Zillow!



Published Review

Here is what stephanieschwinn wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

We were first-time home buyers with no knowledge of real estate, and a fairly small budget. Joan gave us all the knowledge we needed to understand the process so we could make informed decisions. She told us about the steps in the process, how certain things would get done, and what the various options for financing we had given our budget and income.

Joan asked us a lot of questions to help us figure out what we really wanted out of a home, then used that to find a set of choices that fit our needs. She took us to see a lot of houses and told us about things to look out for, always giving us both the positive and negative aspects of each potential buy. She didn't push us to look at or buy something that was outside our budget or not really what we wanted. She even knew before we did which house would be perfect - when it was time to see the one we did eventually buy, she told us that she thought it was a great home and out of everything we'd seen, that was the one she thought would be just what we wanted. She was right - it is perfect, and we still love it!

When it was time to buy our home, Joan knew which financing institutions would be best to fit our individual situation, and who to talk to along every step of the process. Even after the purchase was done, Joan has given us contacts for a number of businesses when our home needed trees trimmed, a new garage door, etc, and they have always been professional and helpful.

I can't say enough good things about Joan - I recommend her to anyone I know who is looking for a home. I've heard how some realtors have treated friends of mine, and I can honestly say that Joan is a realtor who is looking to help her clients - not just to help herself.

Service provided

Helped me buy a home or lot/land

Street address

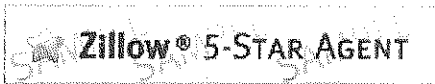
4440 Widgeon Way, Tallahassee, FL 32303

Year

2013

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Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Thursday, December 11, 2014 7:41 PM
To: Joan@JoanRaley.com
Subject: A Review About You From prigsby831 Was Just Published on Zillow!



Published Review

Here is what prigsby831 wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

I have used Joan to help me with three homes and each one was a great experience. First she helped me buy a home and the level of detail she goes through to ensure a fair and surprise-free transaction just can't be beat. Secondly she managed a rental home for me. Joan handled rent collection which wasn't always easy but her persistence and determination to stay on top of the home's condition saved me from serious problems. Finally I recently had Joan handle the sale of my family home. I knew I had to follow Howe directions to prepare the home for sale but I never dreamed how much work there is in getting a house ready for sale. Joan's recommendations to me were so beneficial in getting the home just right and as she managed all of the inspections and improvements my home went on the market when she said "Ready!" The home sold in 5 weeks! I was thrilled. I have utmost trust in Joan and respect for her knowledge of all of the facets of real estate. You cannot go wrong with Joan Raley-she will work for you!

Service provided

Listed and sold a home or lot/land

Street address

3743 Forsythe Way, Tallahassee, FL. 32309

Year

2013

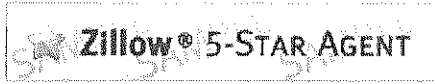
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Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Monday, December 08, 2014 5:39 PM
To: Joan@JoanRaley.com
Subject: A Review About You From user802263 Was Just Published on Zillow!



Published Review

Here is what user802263 wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

Joan Raley was terrific to work with, in every capacity, with my recent home sale. I had heard of her outstanding work, for years, so I reached out to her immediately (and first) when I needed to sell my home as a part of a recent career relocation across the country. I was not disappointed.

She is thoughtful, thorough, and has a wealth of resources available to assist the home-seller in navigating through the process (e.g., preparing the home for listing, pricing it to sell, recommended upgrades and/or essential repairs, staging the home, negotiating offers, the closing). Joan is an extraordinarily effective communicator. She is a real problem-solver, too, finding creative solutions to any and all issues that arise.

She has a realistic, yet positive approach to her work -- which both put me at ease and kept me confident in her abilities to "seal the deal" and sell my house. She did not let me down. I would select Joan Raley as my realtor of choice, again, in a heartbeat -- whether as a buyer or a seller.

Service provided

Listed and sold a home or lot/land

Street address

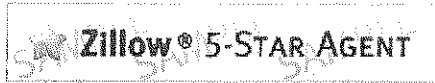
2427 Merrigan Pl, Tallahassee, FL 32309

Year

2014

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Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Monday, December 08, 2014 4:16 PM
To: Joan@JoanRaley.com
Subject: A Review About You From lindabelyew Was Just Published on Zillow!



Published Review

Here is what lindabelyew wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

My husband Randy and I met Joan Raley in 1990 when we wanted to list our home for sale. She was referred to us by a co-worker who was very savvy in his personal business matters.

We knew our home would be a challenge to sell. It needed extensive repairs. Additionally, the property was unique; it was located on small acreage which included fruit and pecan trees-alot of upkeep for two working folks. Joan found the perfect buyer for the property within a short period of time. Afterwards, she found a house for us which was much better suited to our lifestyle-we were in that house for ten years!

In the early 1990's we purchased a waterfront vacation home out of town, and dealt with a local real estate agent. We kept that home for a couple of years, then decided to sell it. We listed it with the same agent, and became frustrated with the lack of activity. Joan kindly took over when the listing expired, and had the house sold in short order.

In 1999, our jobs required that we move out of town. Joan sold that home for us, again in record time for it's full value.

When we moved back to Tallahassee in 2002, we were looking for a small home, close to work and hospitals, since my mother was living with us. Joan came through again, locating just the right house five minutes from my office and within a mile of both hospitals.

In 2011, my husband and I moved out of Tallahassee for good. We listed our home with Joan. We were so fortunate to have her working for us, most especially at a time when the real estate market in Tallahassee was not good. There were mold issues and updating that needed to be done. Joan got professionals on the job, and the mold problem was remediated. Randy and I were no longer in town; Joan ensured that the wallpaper removal, painting, and tiling jobs, were completed, and that we received the vendors' invoices for timely payment.

When you hire Joan Raley to buy or sell a home, you get the most professional, responsive and knowledgeable real estate expert around. Her integrity and work ethic are unmatched. Anyone who works with her, whether as buyer or sell, has the peace of mind that she represents their interests solely and completely.

Service provided

Listed and sold a home or lot/land

Street address

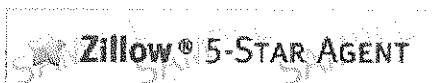
1672 Goodwood Drive, Tallahassee, Florida 32308

Year

2011

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<http://u.zillow.com/w4bC7/>
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Joan H. Raley

Subject: FW: A Review About You From carolmbiggs Was Just Published on Zillow!

From: Zillow [mailto:no-reply@email.zillow.com]
Sent: Monday, November 24, 2014 1:55 PM
To: Joan@JoanRaley.com
Subject: A Review About You From carolmbiggs Was Just Published on Zillow!



Published Review

Here is what carolmbiggs wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge:

Process expertise:

Responsiveness:

Negotiation skills:

Summary of their experience

It is my pleasure to write about Joan. I have known her over 40 years. Never once have I become aware of her failure to provide the utmost professionalism whether it was when she was teaching or now when selling Tallahassee. Joan freely offers you her compassion, expertise, and knowledge of Tallahassee whether you be buying or selling. Should you have a household emergency or are in need of a trusted professional for a myriad of repairs or upgrades, don't allow yourself to be caught without a copy of Joan's Home Helper List. Each individual on her list has proved many times over to be one who can complete the task the right way at the right price.

Service provided

Helped me buy and sell homes

Street address

1204 Cross Creek Circle, Tallahassee, FL

Year

1995

What next?



Post a public response to this review



Request reviews from more clients



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Joan H. Raley

From: Zillow <no-reply@email.zillow.com>
Sent: Tuesday, November 18, 2014 2:25 PM
To: Joan@JoanRaley.com
Subject: A Review About You From wanthony0 Was Just Published on Zillow!



Published Review

Here is what wanthony0 wrote:

How likely are you to recommend Joan Raley?



highly likely

Rate Joan Raley on specific characteristics

Local knowledge: ★★★★★

Process expertise: ★★★★★

Responsiveness: ★★★★★

Negotiation skills: ★★★★★

Summary of their experience

We had seven buying and selling transactions with Joan over the years. She always provides excellent top-notch, professional service! She sold my parent's house in three days at a top price. She found a house for my daughter and said we had to move on it immediately if we wanted it. We did and got the house--just hours before a another offer came in. She gave us excellent advice, we followed it and got the house!

She communicates well, follows-up and pays attention to detail. All of our transactions have gone very smoothly. She instills full confidence and you can leave the details up to her knowing things will be done correctly.

Service provided

Helped me buy and sell homes

Street address

2560 Carthage Ln, Tallahassee, FL 32312

Year

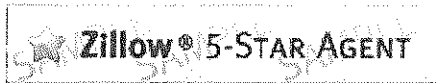
2014

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