

TBR Snpasheet

January's Closed Sales

Sale Price	AS OF: 6/2/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	15	15	8	6	44	13	5	0
\$150K-\$199K	8	4	1	1	14	2	2	0
\$200K-\$299K	13	6	1	1	21	2	1	2
\$300K-\$399K	4	0	0	0	4	2	0	0
\$400K-\$499K	2	0	1	0	3	0	0	1
\$500K-Up	2	0	0	0	2	0	0	1
Total January 2010	44	25	11	8	88	19	8	4
Total January 2009	45	21	19	9	94	18	11	3
Total January 2008	72	46	22	8	148	22	12	5

February's Closed Sales

Sale Price	AS OF: 6/2/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	10	25	8	8	51	16	11	0
\$150K-\$199K	19	7	3	3	32	4	3	0
\$200K-\$299K	23	2	3	0	28	1	1	1
\$300K-\$399K	6	1	0	1	8	1	1	0
\$400K-\$499K	2	1	1	0	4	0	0	0
\$500K-Up	2	0	0	0	2	1	0	0
Total February 2010	62	36	15	12	125	23	16	1
Total February 2009	51	19	22	13	105	18	7	1
Total February 2008	86	50	26	17	179	23	13	3

March's Closed Sales

Sale Price	AS OF: 6/2/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	38	23	19	12	92	10	11	2
\$150K-\$199K	30	10	5	0	45	4	1	0
\$200K-\$299K	32	3	5	1	41	1	0	1
\$300K-\$399K	23	0	1	0	24	0	0	0
\$400K-\$499K	2	0	0	0	2	0	0	0
\$500K-Up	4	0	1	0	5	0	0	0
Total March 2010	129	36	31	13	209	15	12	3
Total March 2009	68	43	28	7	146	21	12	6
Total March 2008	108	70	38	14	230	34	16	3

April's Closed Sales

Sale Price	AS OF: 6/2/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	19	46	27	9	101	19	8	2
\$150K-\$199K	28	22	8	1	59	3	1	0
\$200K-\$299K	38	2	6	0	46	5	2	2
\$300K-\$399K	15	1	0	0	16	0	0	1
\$400K-\$499K	5	0	0	0	5	0	0	0
\$500K-Up	2	0	1	0	3	0	0	0
Total April 2010	107	71	42	10	230	27	11	5
Total April 2009	73	44	31	14	162	18	10	3
Total April 2008	93	80	25	20	218	33	15	3

May's Closed Sales

Sale Price	AS OF: 7/7/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	34	50	34	10	128	22	11	6
\$150K-\$199K	39	15	15	5	74	5	2	0
\$200K-\$299K	40	3	7	0	50	4	2	1
\$300K-\$399K	16	1	3	0	20	0	0	0
\$400K-\$499K	5	1	2	0	8	1	0	0
\$500K-Up	4	0	1	0	5	0	0	0
Total May 2010	138	70	62	15	285	32	15	7
Total May 2009	89	78	46	12	225	26	11	3
Total May 2008	113	106	39	19	277	21	10	3

June's Closed Sales

Sale Price	AS OF: 8/11/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	30	54	30	18	132	20	18	2
\$150K-\$199K	40	23	16	2	81	11	4	1
\$200K-\$299K	42	2	13	1	58	1	4	1
\$300K-\$399K	16	1	3	0	20	0	1	0
\$400K-\$499K	5	0	0	0	5	0	0	0
\$500K-Up	4	0	0	0	4	0	0	1
Total June 2010	137	80	62	21	300	32	27	5
Total June 2009	142	81	38	16	277	31	22	4
Total June 2008	159	108	41	25	333	33	17	4

TBR Screenshot

July's Closed Sales

Sale Price	AS OF: 8/25/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	15	40	15	12	82	8	9	1
\$150K-\$199K	23	5	4	0	32	3	2	0
\$200K-\$299K	28	2	6	1	37	0	1	0
\$300K-\$399K	9	0	0	1	10	1	0	0
\$400K-\$499K	1	0	0	0	1	0	0	0
\$500K-Up	9	1	3	0	13	0	0	0
Total July 2010	85	48	28	14	175	12	12	1
Total July 2009	133	81	47	23	284	27	13	8
Total July 2008	136	91	53	12	292	41	20	3

2010 Year-to-Date Closed Sales

Sale Price	AS OF: 8/25/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	161	253	141	75	630	108	73	13
\$150K-\$199K	187	86	52	12	337	32	15	1
\$200K-\$299K	216	20	41	4	281	14	11	8
\$300K-\$399K	89	4	7	2	102	4	2	1
\$400K-\$499K	22	2	4	0	28	1	0	1
\$500K-Up	27	1	6	0	34	1	0	2
Total Jan-July 2010	702	366	251	93	1,412	160	101	26
Total Jan-July 2009	601	367	231	94	1,293	159	86	28
Total Jan-July 2008	767	551	244	115	1,677	207	103	24

Residential Pending Sales

	Leon-NE	Leon-NW	Leon-SE	Leon-SW	Leon-Total	Wakulla	Gadsden	Jefferson
Pending Sales a/o 8/25/2010	58	109	31	11	209	21	6	1

Residential Active Listings

Sale Price	AS OF: 8/25/2010				Leon-Total	Wakulla	Gadsden	Jefferson
	Leon-NE	Leon-NW	Leon-SE	Leon-SW				
\$0-\$149K	204	540	199	240	1183	165	117	32
\$150K-\$199K	233	163	76	32	504	93	57	12
\$200K-\$299K	357	86	55	9	507	79	48	25
\$300K-\$399K	159	25	23	9	216	38	20	13
\$400K-\$499K	65	6	8	0	79	34	6	4
\$500K-Up	117	12	8	3	140	49	7	6
Total	1,135	832	369	293	2,629	458	255	92
Change from 8/11/2010	Down 4	Down 35	Up 4	None	Down 35	Down 4	Up 5	Up 3
% Contingent	10.2%	9.3%	11.4%	10.9%	10.2%	5.0%	6.7%	2.1%